



AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA

Ingersoll Rand 2019 Passing Out Batch

Company	Ingersoll Rand
Website	www.ingersollrand.com
Batch	2019 Batch
Date of Campus	Will be informed through email to your Placement Incharge
Time	Will be informed through email to your Placement Incharge
Venue	Will be informed through email to your Placement Incharge
Eligible Degrees	B.Tech (Mechanical) + MBA
Eligible Branches	MBA - All Branches
Eligibility Criteria	No cut off %
LOCATION	PAN INDIA
Job Discription	<p>Job Summary:</p> <p>The Sales Development Program is designed to prepare Engineers for a rewarding career in Technical & commercial Sales for our expanding Compression Technology Service business. Upon completion of the 12 month program, employees are developed to take on responsibilities of an account manager at a location where there is potential.</p> <p>As a participant, this program is geared towards building your skills and knowledge as an account manager, and developing your ability to consult, problem-solve and design solutions for a wide variety of our Industrial customers.</p> <p>During your assignment, you will experience comprehensive classroom trainings, on the job exposures and project experiences designed to expose you to all aspects of our industrial business, including: product knowledge; manufacturing; engineering; customer care; sales and marketing; aftermarket services; distribution; pricing; strategic accounts; inside sales, tendering and various other aspects of our business in support of our sales team and customers.</p>
Skills	<ul style="list-style-type: none">• Strong oral and written communication skills with desire to impact organization revenue through sales• Strong goal orientation, highly motivated, and possess a strong desire to sell industry leading products in the market place• Flexibility to work outside normal work hours, as required

	<p>We are committed to helping you reach your professional, personal and financial goals. We offer competitive compensation that aligns with our business strategies and comprehensive benefits to help you live your healthiest. We are committed to building an inclusive and diverse culture that engages as well as values the different backgrounds and experiences of our employee, which, in turn, spurs innovation, generates creative solutions and enhances our customer relations.</p> <p>If you share our passion for inspiring progress—for bringing about bold shifts in how people, economies and societies operate—then you belong with Ingersoll Rand. Progress begins with you.</p>
Salary Package (CTC)	INR 6.0 LPA
Dress Code	<ul style="list-style-type: none"> • Strictly Formals • Only and Only White shirt and Black Trouser, Tie, Full Length Socks, Black Shoes for Boys • Similar related Outfit for female candidates. • Students in any other combination or colour of formal will be sent back
Documents Required	<ul style="list-style-type: none"> • College ID Card - Original + Photocopy • Passport Size colour Photos - 5 Nos • Photocopies of all Mark sheets - X, XII, UG, PG • Updated Resume - 4 Nos • A4 sheets for rough work - 5 Nos • Stationery items - Stapler, Glue Stick, Pen, Pencil, Eraser etc • Government photo ID Proof - Original as well as Photocopy
How to Apply	<p>Click here to Apply</p> <p>Last date to apply is 1st Feb 2019 by 3:00 pm</p>

My Best Wishes are with you!

Prof. Dr. Ajay Rana

Advisor